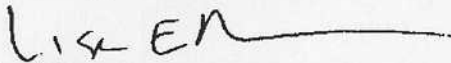


August 1, 2000

Dear _____

I am general counsel for Chihuly Inc. A client of ours recently notified us regarding a flier created by you, in which you reproduce a chandelier quite similar to Chihuly's own copyrighted *Chandelier* designs. We are concerned that the public may confuse your chandelier replicas with Chihuly originals. To avoid any potential copyright infringement and future litigation, we request that you immediately cease and desist the advertising, creation and sales of chandeliers that resemble those created by Chihuly. If you believe that you are not infringing on Chihuly's copyrighted designs, please let us know. You can reach us by fax at (206) 781-1906, or by email at LiseE@chihuly.com. I have attached hereto a copy of one of the chandeliers that gave rise to our concerns. If you have any questions, please feel free to contact me at: (206) 781-8707.

Sincerely,



Lise Ellner
General Counsel, Chihuly Inc.

Lise Ellner, General Counsel
August 8, 2000
Page 2

- (1) Scale of the completed chandelier: Chihuly - 5'-30' or more, _____ - 2'-4'
- (2) Dimensions of individual pieces within the chandelier: Chihuly - 1'-8', _____
_____ 1.5"-18"
- (3) Lighting system: Chihuly - lit by gallery, museum or other spotlights separate from the chandelier, _____ - lit from within by halogen bulb as an integral part of the chandelier
- (4) Function: Chihuly - functions solely as an artwork/sculpture, _____ - functions as a light source and a decorative art piece in the home environment
- (5) Execution: Chihuly - by a "team" of workers in a factory setting (approximately 1800 pounds of glass per DAY), _____ - by an individual working alone in a studio glass setting (120 pounds of glass per WEEK)
- (6) Variety of individual pieces within the chandelier: Chihuly - many forms and shapes of unknown count, _____ - four basic forms (mini melons, medium melons, large melons, curls)
- (7) Overall design: Chihuly - some symmetrical, some asymmetrical (pieces on one side usually dissimilar to opposing pieces), _____ - basically symmetrical (similar pieces balanced on each side, all the way around the chandelier)
- (8) Number of individual pieces within a single chandelier: Chihuly- 900-3000 (Atlantis project), _____ - 55-115
- (9) Price: Chihuly - \$80,000.00 and up (retail), _____ - \$2,600.00 - \$4,200.00 (retail)

_____ is a studio glass artist who works alone in a studio which he built with his own hands. Mr. Chihuly works on a scale which he cannot duplicate as an individual glassblower. Mr. _____ has developed his own market on a scale which will fit in a living home environment. Perhaps the most important factor is that Mr. _____ and Mr. Chihuly simply do not compete with each other. Even if Mr. _____ were to accept your invitation that he give up a way of life which he has pursued for decades, Chihuly, Inc., would not be filling the orders which he would have to cancel.

_____ is an original, and his work is his own. We are satisfied that he is not infringing on Chihuly's copyrighted designs.

Very truly yours,

SD/db
